

# Job Description:

## Responsible Business Development Opportunities Poland

### Position Summary:

Reporting directly to the Business Development Department in Brussels. The **Responsible Business Development Opportunities Poland** will be pitching new deals for Outlet-Avenue.com on the Polish market.

### Responsibilities:

- Serve as a key member of the Business Development-team in Poland.
- Established contacts and relationships with potential customers and channel partners.
- Set-up strategic partnerships – with limited support - develop and manage in accordance with the headquarters in Brussels.
- Manage multiple business initiatives in a start-up environment.

### Requirements:

This start-up requires a motivated future entrepreneur who can identify and develop potential deals. This person will need to actively lead the business development function in an effective manner in Poland, always in accordance with the headquarters in Brussels.

- Very motivated person with marketing background who likes challenges.
- Excellent interpersonal, communications, public speaking, and presentation skills.
- Good negotiation skills and persuasiveness.
- A smart appearance and professional manner.
- Ability to plan and manage its work and report daily to the Brussels headquarters.
- Has a first professional experience in E-commerce/Online.
- Independent.
- Business school degree.
- Mother tongue: Polish – Speaks and writes fluently English (or French).

Questions and applications to :

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